

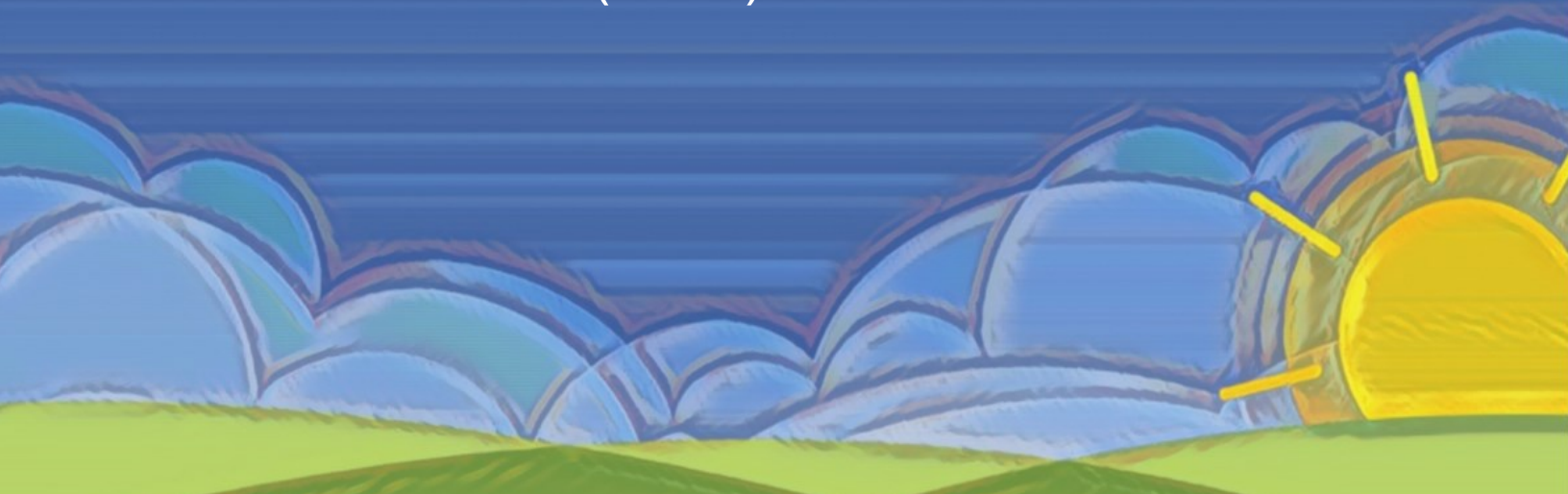


Annual Report FY2022

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President's Report

The Children's Center, just as the rest of the world, has been navigating how to operate in a post-pandemic society, while in the midst of wrapping up a Capital Campaign and expanding the facilities at the flagship site in Augusta. The Center has found its strength in this incredible community who recognizes the importance of the vital services that the Children's Center provides.

This year, we broke ground on the 14,000+sqft expansion and have been in awe of the incredible work that the Lajoie Bros. team has put into our building thus far. It truly is going to be a state-of-the art facility ready to be filled with the more than 100+ young children and families waiting to receive these life-changing early intervention and family support services. As we think of all of the children that will soon walk through those brand new doors with the incredible staff who's work changes the trajectory of children and family's lives every day, we also think of you, the community, who have chipped in to brighten the futures of so many children and families across central Maine. The Center is able to provide these life-changing services to so many, and soon-to-be so many more, because of people like you.

We look forward to celebrating this accomplishment with you all in the fall of 2023 with the completion of our expansion project.

Craig Garofalo

President of the Board

Executive Director's Report

We were all very happy to move through 2021 and begin 2022. Covid restrictions decreased, kids and staff moved to largely good health, and attendance increased. Children, staff and families worked very hard, as always, in 2021. We saw an increase in the number of children and families receiving all services. The following are the number of children receiving services at each of our sites:

Augusta

Speech & Language Therapy	74
Occupational Therapy	48
Center Based Classroom Services	39
Special Purpose Private School	6
Childcare	26
Targeted Case Management	76

Farmington

Speech & Language Therapy	18
Center Based Classroom Services	13
Targeted Case Management	19

Skowhegan

Speech & Language Therapy	15
Center Based Classroom Services	16
Targeted Case Management	21

Waterville

Speech & Language Therapy	10
Occupational Therapy	6
Center Based Classroom Services	5
Targeted Case Management	26

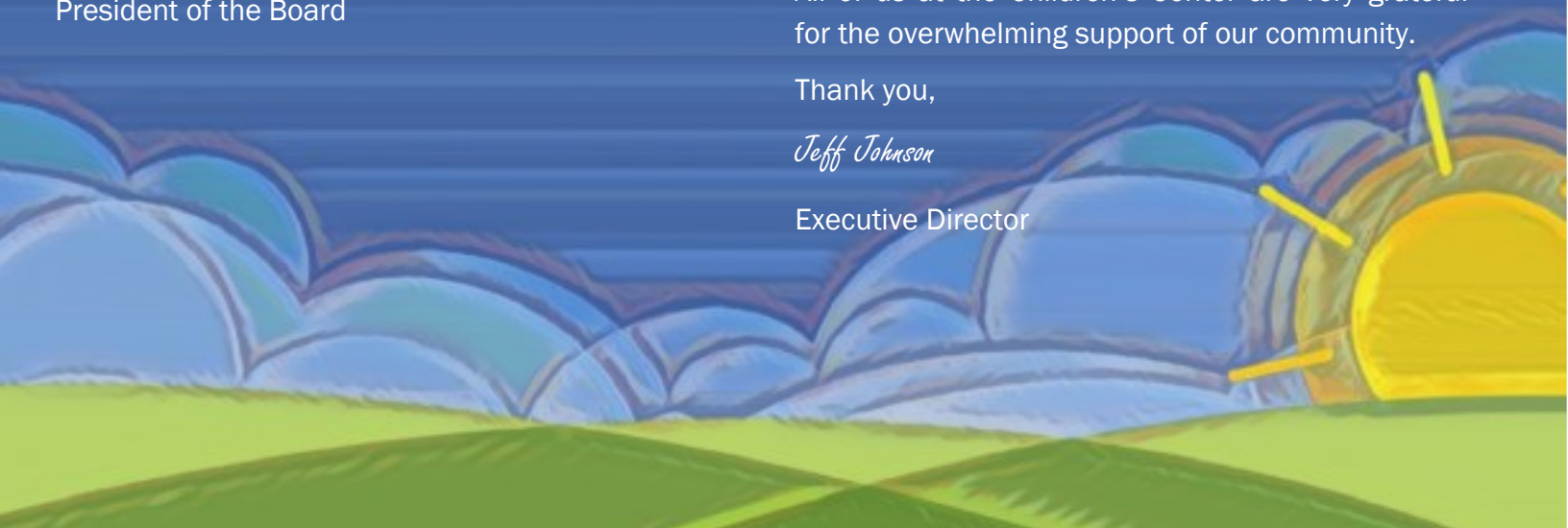
Our expansion moved forward, as well as the renovation of our old space. It all looks so impressive and our increased capacity will mean special needs kids will not be on long waiting lists for services.

All of us at the Children's Center are very grateful for the overwhelming support of our community.

Thank you,

Jeff Johnson

Executive Director



**Statement of
Financial Position**

FY2022 Profit & Loss

Assets	2022	2021
Cash	\$902,766	\$494,500
Board Restricted Cash- Capital Campaign	\$1,312,040	\$608,602
Accounts Receivable	\$180,624	\$506,619
Current Portion of Pledges Receivable	\$520,895	\$454,980
Promise to Give for use Of Building & Land	\$17,994	\$18,579
Prepaid Expenses	\$31,687	\$28,382
Property & Equipment	\$1,856,730	\$1,182,952
Other Assets— Restricted	\$1,222,231	\$1,838,029
Total Assets	\$6,044,967	\$5,133,029

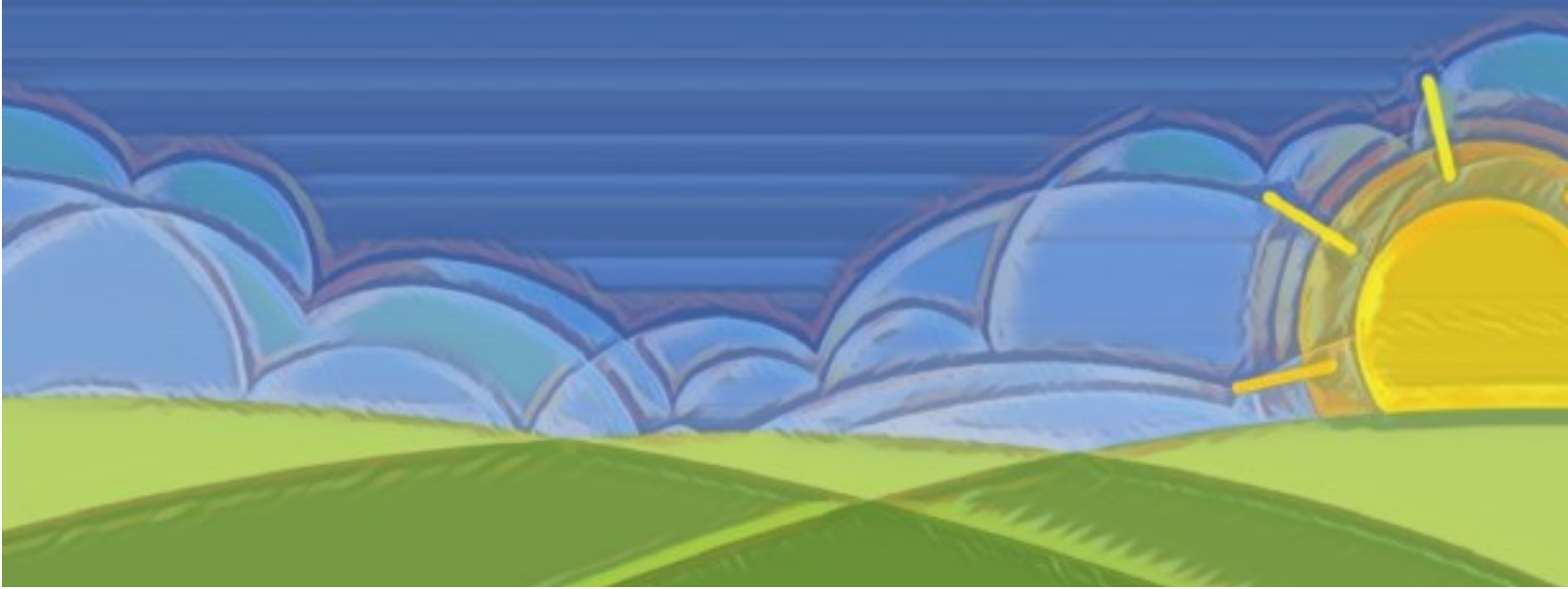
Liabilities		
Accounts Payable	\$9,519	\$9,015
Accrued Liabilities	\$130,833	\$169,571
Capital Lease—Current & Long Term	\$38,704	\$0
Total Liabilities	\$179,056	\$159,571

Net Assets		
Without Donor Restrictions	\$2,972,191	\$2,253,741
With Donor Restrictions	\$2,893,720	\$2,709,717
Total Net Assets	\$5,865,911	\$4,963,458

Revenue	
Government	\$ 844,128
Grants	\$ 213,353
Private	\$ 25,295
Program	\$2,067,636
Capital Campaign	\$1,361,752
Total Revenue	\$4,512,164

Expenses	
Program Expenses:	
Personnel	\$2,501,737
Supplies/Materials	\$ 52,264
Occupancy	\$ 197,652
Other	\$ 283,933
Equipment	\$ 28,097
Depreciation	\$ 83,620
Total Program Expenses:	\$3,514,335
Management & General	\$ 203,653
Fundraising	\$ 163,379
Total Expenses	\$3,514,335

Difference of Revenue Minus Expenses	\$ 997,829
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Children's Center Programs

Autism Program: Children diagnosed with Autism Spectrum Disorder receive one-on-one treatment services in a specialized setting overseen by a Board Certified Behavioral Analyst (BCBA) in order to increase independence and readiness for an inclusive early education classroom and/or public school setting.

Behavioral Support Program: Licensed Master's Level Clinicians oversee highly structured classrooms that focus on specific skills related to communication, emotional regulation, behavioral management, and interpersonal skills for children with a behavioral health diagnosis.

Targeted Case Management: Highly skilled professionals work directly with children with special needs and their families in the home and community by providing families with support and resources needed to access services.

Special Purpose Private School: Our SPPS provides special education to children who are not quite ready to successfully transition to public school as recommended by their Individualized Treatment Plan (IEP). Special Education Teachers and Licensed Master's Level Clinicians oversee educational technicians within the classroom in order to meet the goals and objectives outlined in the child's IEP.

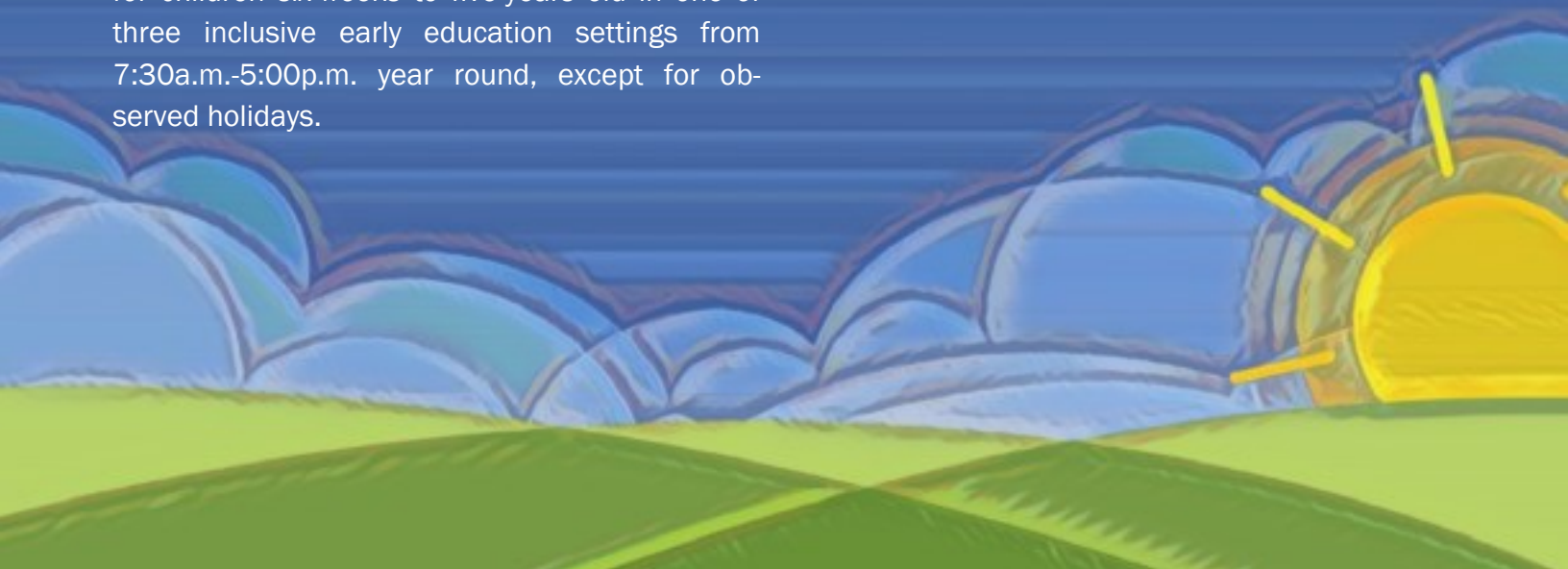
Child Care: The Center offers full time child care for children six-weeks to five-years old in one of three inclusive early education settings from 7:30a.m.-5:00p.m. year round, except for observed holidays.

Speech & Language Therapy: Licensed Speech and Language Therapists help children develop their speech, language, communication, and oral motor skills to promote success in other programs, services, and settings.

Occupational Therapy: Licensed Occupational Therapists and Certified Assistants provide children with positive, fun activities to help them develop in the areas of self-help, fine and gross motor skills, oral motor skills, and play.

Outpatient Therapy: Outpatient mental health services offer counseling and therapy to children, caregivers, and families experiencing difficulty functioning, excess stress, or other symptoms that inhibit their ability to function independently in the community. Licensed Master's Level Clinicians work with clients to assess needs and develop a plan that meets their needs as well as a schedule that works best for them.

Special Education: Children participate in individualized instruction focused on pre-academic skills and kindergarten readiness in a specialized classroom or inclusive setting depending on strengths and needs of the child. The agency uses and adapts the Creative Curriculum as the foundation for every program in order to ensure smooth transitions as children progress to less restrictive environments.



Harold Alfond Foundation Grant Summary

"Champion in Every Child" Children's Center Expansion Project

Progress Towards Securing Full Pledge

Outright Payments	\$ 691,885	
Matchable Pledges	\$ 402,476	
Total	\$1,094,361	109% towards \$1,000,000

Secured Pledges as of 6/30/2023

Outright Payments	\$1,273,803
Accelerated Pledges	\$ 6,000
Available to Submit for Payment	\$1,279,803

Overall Fundraising Progress

Pledges	\$3,111,650	
Outright Gifts	\$1,273,563	
Verbal Pledges	\$ 370,563	
Harold Alfond Matching Grant	\$1,000,000	
Total	\$5,755, 776	115% towards \$5,000,000

Grant funding received from the Harold Alfond Foundation was allocated towards purchasing mechanical and electrical equipment and installation.



FY2022 Board of Directors



Craig Garofalo, President
Amy Tardiff, Vice-President
Terry Brann, Treasurer
Mary Dionne, Secretary
Dr. Lara Walsh
Maria Hays
Karen Kearney
Don Devine
Michelle Bragg
Heather Carson
B.L. Lippert



Locations

1 Alden Ave Augusta, ME
508 Fairbanks Rd Farmington, ME
188 Madison Ave Skowhegan, ME
93 Silver St., Bldg 6 Waterville, ME

