



# Annual Report FY2021

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## President's Report

In the uncertainty that has been the past few years, the Center has found its strength in the people who recognize the incredible value and vital services that the Children's Center provides. This year has been focused on just how crucial the early intervention treatment and services the Center provides are, and solving the challenge of the physical space needed to provide those crucial services. The Augusta site is full to the brim and changing little lives every day, while 100+ children and families standby on a waitlist, hoping they will be next to receive those life-changing services. The time has come for an expansion, and the Champion in Every Child capital campaign initiative is making that dream a reality. In June of 2022, we crossed the finish line, raising \$5.34million, allowing us to break ground on the much-needed expansion with state-of-the-art treatment and therapy service spaces, and the much-needed room for the children desperately waiting. Hopefully that wait is nearly over. As we think of the building that will stand in early 2023 and all of the children that will fill those walls with the incredible staff who help change the trajectory of children and family's every day, we think of you, the community supporters, that have chipped in to brighten the futures of so many children and families in central Maine. The Center is able to provide early intervention and family support to so many, and soon to be many more, because of people like you. We look forward to seeing you all as we open the doors to the expansion in 2023!

*Craig Garofalo*  
President of the Board

## Executive Director's Report

Another year has come and gone. And yes, another year in which COVID has been the single biggest factor in providing services to young children with special needs. We continue to be challenged with hiring staff to be "right-sized" to accommodate children on our waiting lists. And, as with all other providers of services to young children, we've seen a decrease in attendance- almost all of which is due to COVID. For young children with special needs, some with complicated medical conditions, attending center-based services is more risky than for many other children. And, until a couple of weeks ago, parents did not have a choice to vaccinate their 6 month to 5 year olds- now they do and it is a difficult choice indeed.

On a brighter note, we've completed our \$5million Capital Campaign. Construction is underway on the creation of a state-of-the-art expansion for special needs children in central Maine- an expansion that will do away with a waiting list that we have year after year. In spite of the challenges we've experienced in 2022, the overwhelming support this community has shown to the Children's Center is humbling to all of us here. We are very, very, grateful to live in a community that is so generous, and makes the future of those most vulnerable among us a priority. Thank you.

*Jeff Johnson*  
Executive Director





## Statement of Financial Position

| <b>Assets</b>                                   | <b>2021</b>        | <b>2020</b>        |
|---|--------------------|--------------------|
| Cash  | \$495,500          | \$631,533          |
| Board Restricted Cash                           | \$608,602          | \$131,905          |
| Accounts Receivable                             | \$506,619          | \$156,710          |
| Current Portion of Pledges<br>Receivable        | \$454,980          | \$25,500           |
| Promise to Give for use of<br>Building and Land | \$18,579           | \$19,184           |
| Prepaid Expenses                                | \$28,382           | \$28,258           |
| Property & Equipment                            | \$1,182,952        | \$996,705          |
| Restricted Assets                               | \$1,838,415        | \$528,098          |
| <b>Total Assets</b>                             | <b>\$5,133,029</b> | <b>\$2,517,993</b> |
| <b>Liabilities</b>                              |                    |                    |
| Accounts Payable                                | \$9,105            | \$54,193           |
| Accrued Liabilities                             | \$160,556          | \$147,241          |
| Paycheck<br>Protection<br>Program Loan          | \$0                | \$174,265          |
| <b>Total Liabilities</b>                        | <b>\$169,571</b>   | <b>\$375,699</b>   |
| <b>Net Assets</b>                               |                    |                    |
| Without Donor<br>Restrictions                   | \$2,253,741        | \$1,620,180        |
| With Donor Restrictions                         | \$2,709,717        | \$522,114          |
| <b>Total Net Assets</b>                         | <b>\$5,133,029</b> | <b>\$2,517,993</b> |

## FY2021 Profit & Loss

| <b>Revenue</b>                                  |                    |
|---|--------------------|
| Government                                      | \$156,238          |
| PPP Loan-Forgiven                               | \$641,614          |
| Private   | \$626,845          |
| Program   | \$2,314,057        |
| <b>Total Revenues</b>                           | <b>\$3,738,754</b> |
| <b>Expenses</b>                                 |                    |
| Program Expenses                                |                    |
| Personnel                                       | \$2,105,602        |
| Supplies/Materials                              | \$61,481           |
| Occupancy                                       | \$178,329          |
| Other   | \$320,290          |
| Equipment                                       | \$32,569           |
| Depreciation                                    | \$87,244           |
| <b>Total Program Expenses</b>                   | <b>\$2,785,515</b> |
| Management and General                          | \$256,485          |
| Fundraising                                     | \$152,433          |
| <b>Total Expenses</b>                           | <b>\$3,194,434</b> |
| <b>Difference of Revenue<br/>Minus Expenses</b> | <b>\$544,320</b>   |



## Children's Center Programs

**Autism Program:** Children diagnosed with Autism Spectrum Disorder receive one-on-one treatment services in a specialized setting overseen by a Board Certified Behavioral Analyst (BCBA) in order to increase independence and readiness for an inclusive early education classroom and/or public school setting.

**Behavioral Support Program:** Licensed Master's Level Clinicians oversee highly structured classrooms that focus on specific skills related to communication, emotional regulation, behavioral management, and interpersonal skills for children with a behavioral health diagnosis in order to provide the skills necessary to transition to a less restrictive and more inclusive setting.

**Targeted Case Management:** Highly skilled professionals work directly with children with special needs and their families in the home and community by providing families with support and resources needed to access services.

**Special Purpose Private School:** Our SPSS provides special education to children who are not quite ready to successfully transition to public school as recommended by their Individualized Treatment Plan (IEP). Special Education Teachers and Licensed Master's Level Clinicians oversee educational technicians within the classroom in order to meet the goals and objectives outlined in the child's IEP.

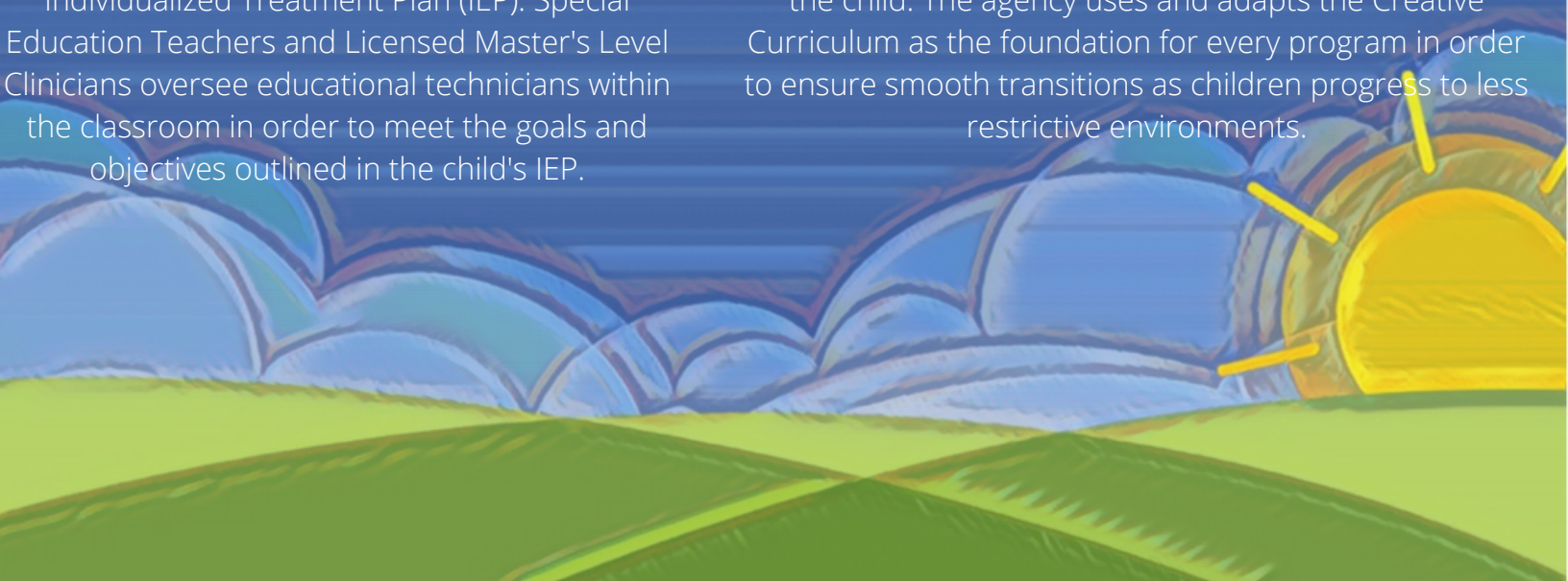
**Speech & Language Therapy:** Licensed Speech and Language Therapists help children develop their speech, language, communication, and oral motor skills to promote success in other programs, services, and settings.

**Occupational Therapy:** Licensed Occupational Therapists and Certified Assistants provide children with positive, fun activities to help them develop in the areas of self-help, fine and gross motor skills, oral motor skills, and play.

**Child Care:** The Center offers full time child care for children six-weeks to five-years old in one of three inclusive early education settings from 7:30a.m.-5:00p.m. year round, except for observed holidays.

**Outpatient Therapy:** Outpatient mental health services offer counseling and therapy to children, caregivers, and families experiencing difficulty functioning, excess stress, or other symptoms that inhibit their ability to function independently in the community. Licensed Master's Level Clinicians work with clients to assess needs and develop a plan that meets their needs as well as a schedule that works best for them.

**Special Education:** Children participate in individualized instruction focused on pre-academic skills and kindergarten readiness in a specialized classroom or inclusive setting depending on strengths and needs of the child. The agency uses and adapts the Creative Curriculum as the foundation for every program in order to ensure smooth transitions as children progress to less restrictive environments.





# Program Outcomes FY2021

## Augusta

| Service                        | Number of Children Receiving Services |
|--------------------------------|---------------------------------------|
| Speech & Language Therapy      | 57                                    |
| Occupational Therapy           | 43                                    |
| Center-Based Services          | 28                                    |
| Targeted Case Management       | 94                                    |
| Outpatient Services            | 13                                    |
| Special Purpose Private School | 1                                     |

## Farmington

| Service                   | Number of Children Receiving Services |
|---------------------------|---------------------------------------|
| Speech & Language Therapy | 9                                     |
| Center-Based Services     | 14                                    |
| Targeted Case Management  | 17                                    |

## Skowhegan

| Service                   | Number of Children Receiving Services |
|---------------------------|---------------------------------------|
| Speech & Language Therapy | 8                                     |
| Center-Based Services     | 14                                    |
| Targeted Case Management  | 13                                    |

## Waterville

| Service                   | Number of Children Receiving Services |
|---------------------------|---------------------------------------|
| Speech & Language Therapy | 9                                     |
| Targeted Case Management  | 17                                    |
| Center-Based Services     | 3                                     |
| Occupational Therapy      | 2                                     |

**\*This data has been significantly impacted by the COVID-19 pandemic**

# Harold Alfond Foundation Grant Summary

## "Champion in Every Child" Children's Center Expansion Project

### Progress Towards Securing Full Pledge

|                       |              |                         |
|-----------------------|--------------|-------------------------|
| Outright Payments     | \$273,968.30 |                         |
| New Matchable Pledges | \$371,674.87 |                         |
| <b>Total</b>          | \$591,643.17 | 59% towards \$1,000,000 |

### Secured Pledges as of 7/7/2022

|                                 |              |
|---------------------------------|--------------|
| Outright Payments               | \$273,968.30 |
| Paid New Matchable Pledges      | \$148,509.06 |
| Accelerated Pledges             | \$100,216.43 |
| Available to Submit for Payment | \$522,693.79 |

### Overall Fundraising Progress

|                       |                |                         |
|-----------------------|----------------|-------------------------|
| Pledges               | \$3,110,550.00 |                         |
| Outright Gifts        | \$647,485.71   |                         |
| Alfond Pledge Secured | 4591,643.17    |                         |
| <b>Total</b>          | \$4,349,678.88 | 87% towards \$5,000,000 |

|  |                |
|--|----------------|
| <b>Pledges</b>   | \$3,110,550.00 |
| Outright Gifts   | \$647,485.71   |
| Harold Alfond Grant<br>(Assuming we receive full amount) | \$1,000,000.00 |

**Total** \$4,758,035.71 95% towards \$5,000,000





## FY2021 Board of Directors

Carolyn Neilson, President  
 Craig Garofalo, Vice President  
 Terry Brann, Treasurer  
 Mary Dionne, Secretary  
 Don Devine  
 Heather Carson

Lara Walsh  
 Michelle Bragg  
 BL Lippert  
 Amy Tardiff  
 Maria Hays  
 Karen Kearney



## Locations

1 Alden Ave Augusta, ME 04330  
 508 Fairbanks Rd Farmington, ME 04938  
 188 Madison Ave Skowhegan, ME 04976  
 93 Silver St Building 6 Waterville, ME 04901

